CITY OF RIO RANCHO DEPARTMENT OF FINANCIAL SERVICES

MEMORANDUM

DATE: February 19, 2013

TO: Mayor Thomas Swisstack,

Council Members: Chuck Wilkins, Patricia Thomas, Tamara Gutierrez, Mark

Scott, Timothy Crum, and Lonnie Clayton

James Babin, Acting City Manager

Laura Fitzpatrick, Assistant City Manager

FROM: Olivia Padilla-Jackson, Financial Services Director

SUBJECT: February 2013 General Fund Gross Receipts Tax Revenue Distribution

The General Fund Gross Receipts Tax (GRT) revenue distribution for February, which is based on December economic activity, was \$2,345,631 after adjustments, \$72,519 or 3.2 percent above the monthly estimate. Fiscal year to date, GRT revenue to the General Fund is \$64,512 above the estimate, which reflects a 0.4 percent variance. Below are highlights of the month's distribution and attached is the Rio Rancho Gross Receipts Tax Dashboard showing notable GRT trends.

- The total February GRT distribution was approximately 0.1 percent higher than the total in February of 2012. Year over year, the Utilities sector saw the largest change, falling 24 percent. However, the Construction sector distribution rose 29 percent from last February or \$100,583. Year over year, 12 sectors were higher than last February, while 10 sectors were lower than last February. Fiscal year to date, total GRT revenue is about 3.5 percent lower compared to FY12.
- The February GRT distribution is a significant month, as it reflects December holiday sales, which can be seen in a spike in Retail and Food sector distributions. This February, the Retail sector distribution was about six percent lower than last February, while the Food distribution was about six percent higher than last February. Similarly, the Accommodations and Food distribution was 8.4 percent higher than last February.
- Fiscal year to date, the Construction sector has experienced the largest decline, though this month that negative growth decreased to -28 percent. Other notable fiscal year to date trends include the broad Retail and Services sectors, which are 1.3 and 3.9 percent higher. Within these, the healthcare related sectors and food related sectors are outperforming. Manufacturing is 55 percent higher fiscal year to date, or \$113,612.

Rio Rancho Gross Receipts Tax Dashboard











